

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CAB-05 CIAE-00 COME-00 DODE-00  
DOTE-00 EB-08 INR-10 NSAE-00 FAA-00 L-03 PM-05  
H-02 NSC-05 PA-02 SP-02 SS-15 ICA-20 ACDA-12  
OMB-01 /103 W  
-----029025 100319Z /70

R 081944Z SEP 78  
FM AMEMBASSY OTTAWA  
TO SECSTATE WASHDC 8588  
INFO AMEMBASSY BONN  
AMEMBASSY LONDON  
AMEMBASSY ROME

UNCLAS OTTAWA 04404

E.O. 11652: N/A  
TAGS: EAIR, CA, GW, IT, UK  
SUBJECT: GERMAN DEFENSE MINISTER'S VIEWS ON NEW FIGHTER  
AIRPLANE DEAL

1. DURING VISIT TO OTTAWA SEPT. 7, THE PRESS REPORTED  
FRG DEFENSE MINISTER HANS APEL SAID WEST GERMAN TRADE WITH  
CANADA WILL BE UNHARMED IF THE GOC REJECTS THE PANAIA  
TORNADO AIRCRAFT IN THE 2.3 BILLION DOLLAR COMPETITION FOR  
A NEW CANADIAN FIGHTER PLANE. WHEN ASKED IF LOSING THE  
TORNADO ORDER MIGHT AFFECT FUTURE FRG INVESTMENT IN CANADA,  
APEL SAID "CERTAINLY NOT...PRIVATE (FRG) INVESTORS FOLLOW  
TO A LARGE EXTENT THEIR OWN INTERESTS AND I'M SURE THEY  
WILL CONTINUE TO INVEST IN CANADA". HE ALSO POINTED OUT  
"...I'M NOT THE SALESMAN OF EUROPEAN INDUSTRY..." "EVEN  
IF WE DON'T GET THE ORDER WE WON'T DIE...OUR OFFER IS  
FAIR...WE WON'T RUN INTO UNSURMOUNTABLE PROBLEMS IF WE  
DON'T GET THE ORDER." APEL INDICATED, HOWEVER, THAT IF  
THE PANAIA AIRCRAFT WERE NOT PURCHASED, CANADA WOULD  
LOSE BENEFITS FROM THE FRG SUPPORTED TORNADO PROGRAM,  
SUCH AS TRAINING OF FRG PILOTS AT CANADIAN FORCES BASE AT  
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COLD LAKE, ALBERTA.

2. ONE ARTICLE NOTED THE PANAIA CONSORTIUM HAS SAID IT IS  
OFFERING INDUSTRIAL OFFSET BENEFITS TO CANADIAN INDUSTRY  
WORTH SOME 6 BILLION DOLLARS IF IT RECEIVES THE NEW  
FIGHTER PLANE CONTRACT. ENDERS

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FIGHTER AIRCRAFT, MILITARY SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978OTTAWA04404  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780368-0908  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Retention:** 0  
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**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1503919  
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**Status:** NATIVE  
**Subject:** GERMAN DEFENSE MINISTER'S VIEWS ON NEW FIGHTER AIRPLANE DEAL  
**TAGS:** EAIR, CA, GE, IT, UK, (APEL, HANS)  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/e13a1054-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
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